

1990



## **SEAL OF APPROVAL**

Gained BSI for install & maintenance of digital telephone systems. We also became approved maintainers of SDX telephone systems. Our now Director, Martin Lake joined as an engineer.

1997

Accredited installers of Excel data cabling systems

2001

Moved to larger office in Sutton Coldfield

2008

Moved to larger office in Burntwood. Trevor Bailey retired Martin & Trevor Junior became 50/50 shareholders

2010



## PCS TAKE-OFF

We became Pure Cloud Solutions Ltd. when Martin joined forces with his brother Darren Lake who is now CEO. Alongside comms & cabling, we began offering modern cloud solutions.

2015 -



# PACK UP THOSE BAGS

We had grown so much that we needed to move for a 3rd time to our current PCS home in Tamworth. We became EE, O2 & Vodafone partners.

2017



## COME ON BOARD ...

We felt an in-house IT team would be an ideal addition to our business so we merged with long-term partner Network Innovations in November. We also gained our Cyber Essentials Plus accreditation.

2019



# 30 & THRIVING

In October 2020, the company will turn 30! We still have customer number 1 from 1990 & we are growing by the day. The future looks bright - watch this space ...

## IT ALL BEGAN ...

CS Communication Services Ltd was formed by Trevor Bailey. The company began selling PABX telephone systems & structured cabling.



1992

## 1993

Martin became Technical Director. 3 members of staff

#### 1996

Approved maintainers of SDX INDeX telephone systems

### 1998

Approved maintainers of Toshiba telephone systems

# **GOING IT ALONE**

Trevor Junior retired & Martin became sole owner. He knew that the cloud was making it's way to the forefront of technology & devised a plan to keep CS Comms up to date.



2012

## 2013

Introduced Voice Anywhere Cloud Services to the UK market Became certified CISCO Meraki partners Became CISCO select partners

## **BRANCHING OUT**

We formed Pure Cloud Solutions Scotland Ltd & gained our very first European client. Plus, we became BT WLR3 accredited, RIPE & ICO registered.



2016

## INNOVATION CREATION

We launched our own cloud unified communications platform called UCA & became the only MVNO with Transatel & EE to launch FMC in the UK. We also became a SOPHOS accredited partner.



2018

# **GROWING NOT SLOWING**

Sitting at a total of 26 staff, we are now in an ambitious & fruitful growth period, having just completed a successful acquisition of IT company BDP. We also become strategic communication partner of Steps to Work & BCFC!



2020