

PURE CLOUD SOLUTIONS & BCFC

OVER 25 YEARS OF PARTNERSHIP

1992

MAKING A SUB

Upgrade to Telrad PABX to accommodate ticket office upgrade & staff increase.



KICKING OFF ...

PCS started maintaining the BCFC "Telrad" PABX telephone system



1995

1996 - Upgraded analogue lines to the latest ISDN30 technology

1999

KNOW THE SCORE

We purchased 8x season tickets & the corporate partnership began alongside PCS technical involvement with the club.



BIGGER CROWDS

Due to further growth of the club, an additional ISDN30 circuit installed to separate ticket office from staff zones.



2002

2004 - Automatic switchboard implemented to improve call handling & customer experience for ticket office

Upgraded season tickets to a box in the Railway - 2006 (now Gill Merrick) stand

2009

ON THE BALL

Upgraded BCFC to a Toshiba CIX670 phone system & solidified corporate relationship with 6x Legends Lounge memberships.



We attended FIRST ever BCFC Players Awards - 2010

GAME OF TWO HALVES

Provided the first phase on the road to hosted technology by moving BCFC to the latest SIP upgrade of ISDN lines.



2013

2013 - Box upgrade to number 9 in the KOP

2014

MOVING UP A LEAGUE

Corporate partnership went up a notch. PCS sponsored the former players association & were main match, manager & program sponsors in the Jasper Carrott Suite



A NEW SIGNING

Introduced hosted telephony to ticket office to enhance call handling, business continuity & customer experience.



2015

KEEPING THE BALL

Continued hosted roll-out throughout the club whilst providing a bigger internet connection due to more growth



Main sponsors of Blues Back to the 70's, 80's & 90's nights - 2015

2016

2016 - Increased corporate sponsorship Jasper Carrott

BACK OF THE NET

PCS continued to develop corporate partnership by becoming main sponsors of the Blues Business Network Club



2017

SCORING A HATRICK

3 big things happened:
 - Won Networkers of the Year
 - Main sponsors of overseas Golf Weekend
 - Started negotiations for infrastructure refresh



2018

KEEP RIGHT ON ...

PCS became the official communications partner for BCFC! They also finalised the infrastructure deal to install new cabling.



2019